

August 2019

Northern Virginia

**REALTY**  
**EXECUTIVES**  
PREMIER

New Listings **3,832**

↓ -9.7%      ↓ -12.8%  
from Jul 2019: 4,242      from Aug 2018: 4,396

YTD	2019	2018	+/-
	<b>35,812</b>	39,141	-8.5%

5-year Aug average: 4,210

New Pendings **3,303**

↓ -11.7%      ↑ 6.3%  
from Jul 2019: 3,742      from Aug 2018: 3,106

YTD	2019	2018	+/-
	<b>29,961</b>	30,449	-1.6%

5-year Aug average: 3,282

Closed Sales **3,544**

↓ -10.7%      ↓ -0.8%  
from Jul 2019: 3,969      from Aug 2018: 3,571

YTD	2019	2018	+/-
	<b>27,141</b>	27,241	-0.4%

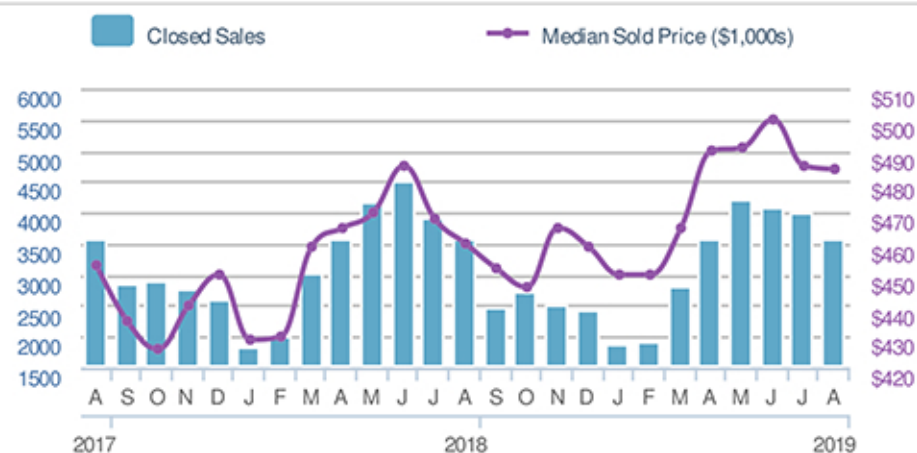
5-year Aug average: 3,542

Median Sold Price **\$484,900**

↓ -0.2%      ↑ 5.4%  
from Jul 2019: \$485,800      from Aug 2018: \$460,000

YTD	2019	2018	+/-
	<b>\$480,000</b>	\$465,000	3.2%

5-year Aug average: \$452,230

Active Listings **5,106**

Jul 2019	Aug 2018
5,258	7,048

Avg DOM **33**

Jul 2019	Aug 2018	YTD
36	55	32

Avg Sold to OLP Ratio **98.8%**

Jul 2019	Aug 2018	YTD
99.1%	98.1%	99.1%