

February 2020
Northern Virginia

New Listings **3,851**

↑ **32.2%** from Jan 2020: 2,913
↑ **9.2%** from Feb 2019: 3,527

| YTD | 2020 | 2019 | +/- |
|-----|--------------|-------|------|
| | 6,762 | 6,269 | 7.9% |

5-year Feb average: 3,795

New Pendings **3,209**

↑ **30.8%** from Jan 2020: 2,454
↑ **10.8%** from Feb 2019: 2,897

| YTD | 2020 | 2019 | +/- |
|-----|--------------|-------|------|
| | 5,583 | 5,357 | 4.2% |

5-year Feb average: 3,097

Closed Sales **2,110**

↑ **15.0%** from Jan 2020: 1,834
↑ **11.0%** from Feb 2019: 1,901

| YTD | 2020 | 2019 | +/- |
|-----|--------------|-------|------|
| | 4,007 | 3,903 | 2.7% |

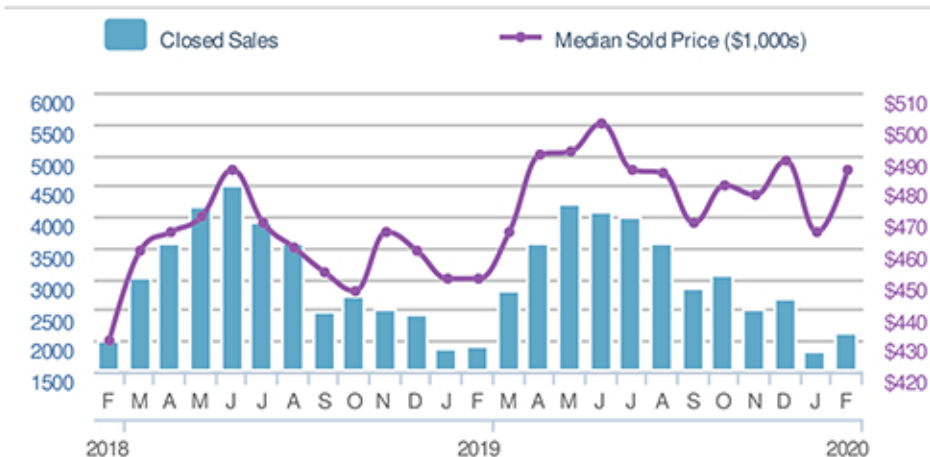
5-year Feb average: 2,003

Median Sold Price **\$485,000**

↑ **4.3%** from Jan 2020: \$465,000
↑ **7.8%** from Feb 2019: \$450,000

| YTD | 2020 | 2019 | +/- |
|-----|------------------|-----------|------|
| | \$475,000 | \$450,000 | 5.6% |

5-year Feb average: \$438,600



Active Listings **3,118**

3,118
Min 3,118 | 4,622 | Max 6,363
5-year Feb average

| Jan 2020 | Feb 2019 |
|----------|----------|
| 2,832 | 3,785 |

Avg DOM **29**

29
Min 29 | 44 | Max 60
5-year Feb average

| Jan 2020 | Feb 2019 | YTD |
|----------|----------|-----|
| 36 | 39 | 32 |

Avg Sold to OLP Ratio **99.4%**

99.4%
Min 96.1% | 97.8% | Max 99.4%
5-year Feb average

| Jan 2020 | Feb 2019 | YTD |
|----------|----------|-------|
| 98.2% | 98.4% | 98.8% |