

## September 2018

Northern Virginia

New Listings **4,158**

-5.4%

from Aug 2018:  
4,396

-5.0%

from Sep 2017:  
4,375

YTD	2018	2017	+/-
	<b>43,370</b>	44,691	-3.0%

5-year Sep average: 4,436

New Pendings **2,807**

-9.6%

from Aug 2018:  
3,106

-10.1%

from Sep 2017:  
3,124

YTD	2018	2017	+/-
	<b>33,341</b>	34,397	-3.1%

5-year Sep average: 2,914

Closed Sales **2,466**

-30.9%

from Aug 2018:  
3,571

-13.3%

from Sep 2017:  
2,843

YTD	2018	2017	+/-
	<b>29,804</b>	30,662	-2.8%

5-year Sep average: 2,723

Median Sold Price **\$452,000**

-1.7%

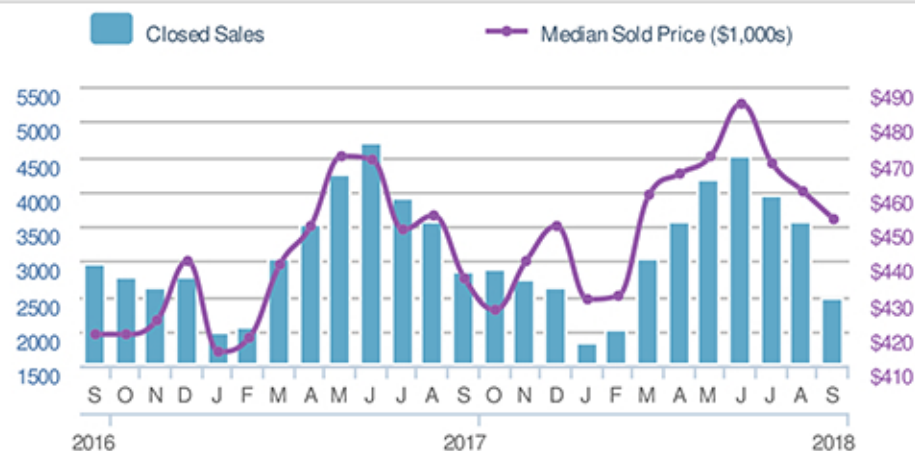
from Aug 2018:  
\$460,000

3.9%

from Sep 2017:  
\$435,000

YTD	2018	2017	+/-
	<b>\$462,500</b>	\$449,000	3.0%

5-year Sep average: \$425,785

Active Listings **7,343**

7,343



Aug 2018	Sep 2017
7,048	7,896

Avg DOM **39**

39



Aug 2018	Sep 2017	YTD
34	41	36

Avg Sold to OLP Ratio **97.8%**

97.8%



Aug 2018	Sep 2017	YTD
98.1%	97.6%	98.4%