

Local Market Update for May 2018

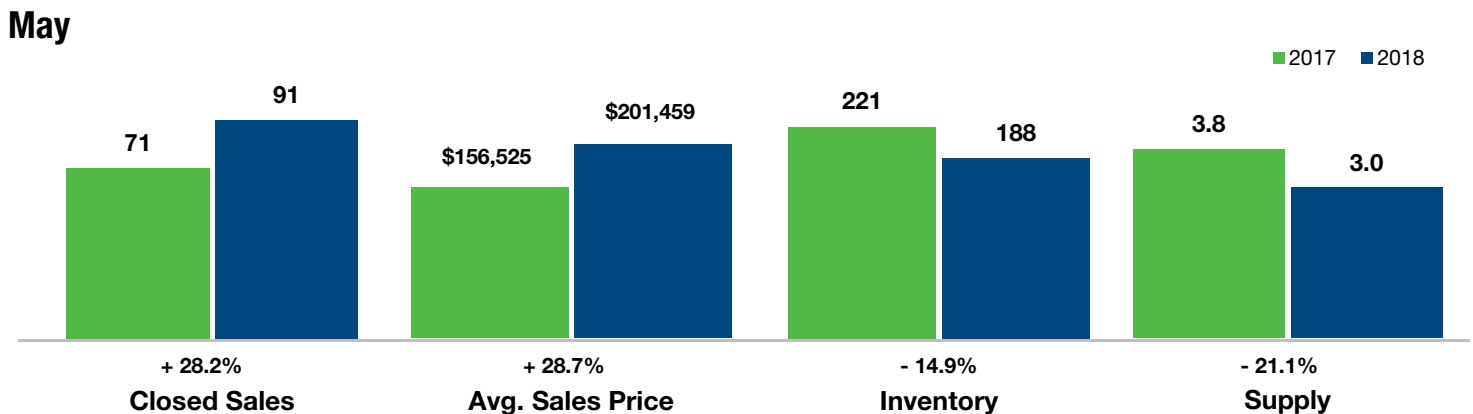
A Research Tool Provided by the Kansas City Regional Association of REALTORS®



Johnson, MO

| Key Metrics | May | | | Year to Date | | |
|---|-----------|-----------|----------------|--------------|-------------|----------------|
| | 2017 | 2018 | Percent Change | Thru 5-2017 | Thru 5-2018 | Percent Change |
| Closed Sales | 71 | 91 | + 28.2% | 261 | 291 | + 11.5% |
| Average Sales Price* | \$156,525 | \$201,459 | + 28.7% | \$158,482 | \$180,399 | + 13.8% |
| Median Sales Price* | \$149,000 | \$178,000 | + 19.5% | \$150,000 | \$158,900 | + 5.9% |
| Days on Market Until Sale | 64 | 52 | - 18.8% | 77 | 66 | - 14.3% |
| Percentage of Original List Price Received* | 96.6% | 96.5% | - 0.1% | 94.6% | 95.9% | + 1.4% |
| Pending Sales | 85 | 78 | - 8.2% | 342 | 322 | - 5.8% |
| Inventory | 221 | 188 | - 14.9% | -- | -- | -- |
| Supply | 3.8 | 3.0 | - 21.1% | -- | -- | -- |

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



Historical Average Sales Price Rolling 12-Month Calculation

