

Local Market Update for March 2019

Please Note: Due to the recent merger of St. Joseph MLS data into the Heartland MLS system, some county reports may reflect statistical variances from previous years' data.

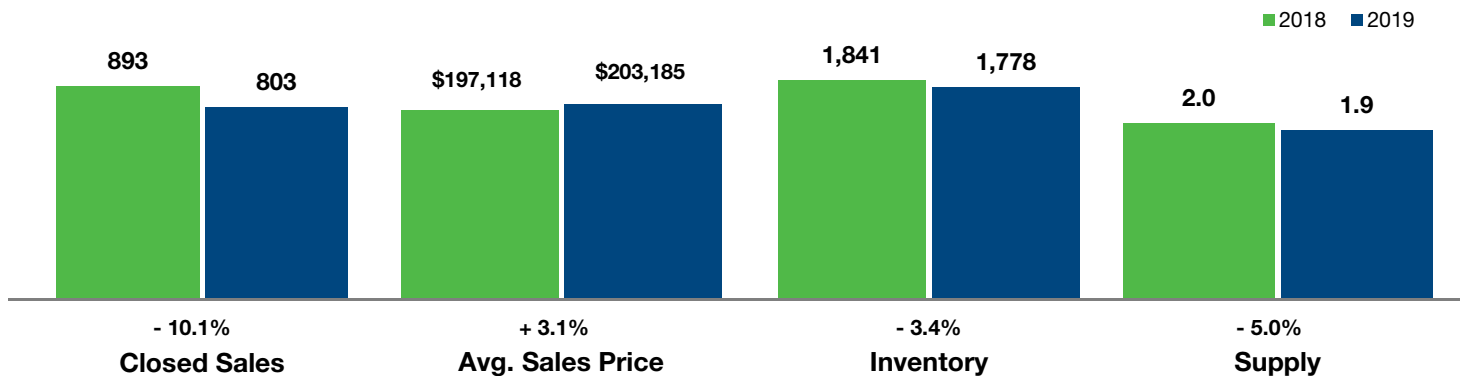


Jackson, MO

Key Metrics	March			Year to Date		
	2018	2019	Percent Change	Thru 3-2018	Thru 3-2019	Percent Change
Closed Sales	893	803	- 10.1%	2,214	2,038	- 7.9%
Average Sales Price*	\$197,118	\$203,185	+ 3.1%	\$189,399	\$199,627	+ 5.4%
Median Sales Price*	\$162,850	\$175,250	+ 7.6%	\$150,000	\$170,000	+ 13.3%
Days on Market Until Sale	59	56	- 5.1%	59	58	- 1.7%
Percentage of Original List Price Received*	96.8%	96.1%	- 0.7%	95.5%	95.4%	- 0.1%
Pending Sales	1,107	1,102	- 0.5%	2,709	2,608	- 3.7%
Inventory	1,841	1,778	- 3.4%	--	--	--
Supply	2.0	1.9	- 5.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

March



Historical Average Sales Price Rolling 12-Month Calculation

